## UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): July 26, 2022

## NVR, Inc.

(Exact name of registrant as specified in its charter)

Virginia

(State or other jurisdiction of incorporation)

1 12250

(Commission File Number)

54-1394360

(IRS Employer Identification No.)

#### 11700 Plaza America Drive, Suite 500 Reston, Virginia 20190

(Address of principal executive offices) (Zip Code)

(703) 956-4000

(Registrant's telephone number, including area code)

#### Not applicable

(Former name or former address, if changed since last report) Title of each class Trading Symbol(s) Name of each exchange on which registered Common stock, par value \$0.01 per share NVR **New York Stock Exchange** Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions: Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) П Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Indicate by check mark whether the registrant is an emerging growth company as defined in Rule405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter). Emerging growth company П If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section13(a)of the Exchange Act.

## Item 2.02 Results of Operations and Financial Condition.

On July 26, 2022, NVR, Inc. issued a press release reporting its financial results for the quarter and year to date periods ended June 30, 2022. A copy of this press release is furnished herewith as Exhibit 99.1.

## Item 9.01 Financial Statements and Exhibits.

## (d) Exhibits

Exhibit Number	Exhibit Description
99.1	Press release dated July 26, 2022
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

## **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NVR, Inc.

Date: July 26, 2022 By: /s/ Daniel D. Malzahn

Daniel D. Malzahn

Senior Vice President, Chief Financial Officer and Treasurer



#### NVR, INC. ANNOUNCES SECOND QUARTER RESULTS

July 26, 2022, Reston, VA—NVR, Inc. (NYSE: NVR), one of the nation's largest homebuilding and mortgage banking companies, announced net income for its second quarter ended June 30, 2022 of \$433.3 million, or \$123.65 per diluted share. Net income and diluted earnings per share for the second quarter ended June 30, 2022 increased 35% and 50%, respectively, when compared to 2021 second quarter net income of \$321.3 million, or \$82.45 per diluted share. Consolidated revenues for the second quarter of 2022 totaled \$2.66 billion, which increased 16% from \$2.28 billion in the second quarter of 2021.

For the six months ended June 30, 2022, consolidated revenues were \$5.04 billion, a 16% increase from \$4.33 billion reported in 2021. Net income for the six months ended June 30, 2022 was \$859.4 million, an increase of 51% when compared to the six months ended June 30, 2021. Diluted earnings per share for the six months ended June 30, 2022 was \$240.05, an increase of 65% from \$145.53 per diluted share for 2021.

#### **Homebuilding**

New orders in the second quarter of 2022 decreased by 16% to 4,663 units, when compared to 5,521 units in the second quarter of 2021. The average sales price of new orders in the second quarter of 2022 was \$471,600, an increase of 7% when compared with the second quarter of 2021. The cancellation rate in the second quarter of 2022 was 14% compared to 8% in the second quarter of 2021. Settlements in the second quarter of 2022 increased by 2% to 5,820 units, compared to 5,685 units in the second quarter of 2021. The average settlement price in the second quarter of 2022 was \$448,400, an increase of 15% from the second quarter of 2021. Our backlog of homes sold but not settled as of June 30, 2022 decreased on a unit basis by 3% to 12,286 units and increased on a dollar basis by 8% to \$5.82 billion when compared to the respective backlog unit and dollar balances as of June 30, 2021.

Homebuilding revenues of \$2.61 billion in the second quarter of 2022 increased by 17% compared to homebuilding revenues of \$2.22 billion in the second quarter of 2021. Gross profit margin in the second quarter of 2022 increased to 26.3%, compared to 22.6% in the second quarter of 2021. Gross profit margins were favorably impacted by the aforementioned increase in the average settlement price in the second quarter of 2022. Income before tax from the homebuilding segment totaled \$544.9 million in the second quarter of 2022, an increase of 44% when compared to the second quarter of 2021.

#### Mortgage Banking

Mortgage closed loan production in the second quarter of 2022 totaled \$1.65 billion, an increase of 5% when compared to the second quarter of 2021. Income before tax from the mortgage banking segment totaled \$29.1 million in the second quarter of 2022, a decrease of 26% when compared to \$39.2 million in the second quarter of 2021. This decrease was primarily attributable to a decrease in secondary marketing gains.

#### Effective Tax Rate

Our effective tax rate for the three and six months ended June 30, 2022 was 24.5% and 24.6%, respectively, compared to 23.0% and 21.9% for the three and six months ended June 30, 2021, respectively. The increase in the effective tax rate in each period is primarily attributable to a lower income tax benefit recognized for excess tax benefits from stock option exercises, which totaled \$8.7 million and \$17.2 million for the three and six months ended June 30, 2022, respectively, and \$11.2 million and \$28.6 million for the three and six months ended June 30, 2021, respectively.

#### About NVR

NVR, Inc. operates in two business segments: homebuilding and mortgage banking. The homebuilding segment sells and builds homes under the Ryan Homes, NVHomes and Heartland Homes trade names, and operates in thirty-four metropolitan areas in fourteen states and Washington, D.C. For more information about NVR, Inc. and its brands, see www.nvrinc.com, www.ryanhomes.com, www.nvhomes.com and www.heartlandluxuryhomes.com.

Some of the statements in this release made by the Company constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as "believes," "expects," "may," "will," "should" or "anticipates" or the negative thereof or other comparable terminology. All statements other than of historical facts are forward-looking statements. Forward-looking statements contained in this document may include those regarding market trends, NVR's financial position, business strategy, the outcome of pending litigation, investigations or similar contingencies, projected plans and objectives of management for future operations. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance of NVR to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Such risk factors include, but are not limited to the following: the impact of COVID-19 on the economy and related supply chain disruptions; general economic and business conditions (on both a national and regional level); interest rate changes; access to suitable financing by NVR and NVR's customers; increased regulation in the mortgage banking industry; the ability of our mortgage banking subsidiary to sell loans it originates into the secondary market; competition; the availability and cost of land and other raw materials used by NVR in its homebuilding operations; shortages of labor; weather related slow-downs; building moratoriums; governmental regulation; fluctuation and volatility of stock and other financial markets; mortgage financing availability; and other factors over which NVR has little or no control. NVR undertakes no obligation to update such forwardlooking statements except as required by law.

# Consolidated Statements of Income (in thousands, except per share data) (unaudited)

	Three Months Ended June 30,				Six Months Ended June 30,			
		2022		2021	2022		2021	
Homebuilding:								
Revenues	\$	2,610,062	\$	2,224,560	\$ 4,919,289	\$	4,188,271	
Other income		3,896		1,632	5,235		3,218	
Cost of sales		(1,924,727)		(1,721,673)	(3,576,092)		(3,299,126)	
Selling, general and administrative		(132,432)		(113,406)	(261,942)		(234,825)	
Operating income		556,799		391,113	1,086,490		657,538	
Interest expense		(11,852)		(12,850)	(24,656)		(25,856)	
Homebuilding income		544,947		378,263	1,061,834		631,682	
Mortgage Banking:								
Mortgage banking fees		48,881		59,038	118,063		136,773	
Interest income		2,772		2,209	4,846		4,241	
Other income		1,303		988	2,375		1,855	
General and administrative		(23,486)		(22,613)	(46,394)		(44,269)	
Interest expense		(405)		(420)	(767)		(811)	
Mortgage banking income		29,065		39,202	 78,123		97,789	
Income before taxes		574,012		417,465	1,139,957		729,471	
Income tax expense		(140,698)		(96,170)	 (280,543)		(159,414)	
Net income	\$	433,314	\$	321,295	\$ 859,414	\$	570,057	
Basic earnings per share	\$	131.84	\$	88.69	\$ 257.65	\$	156.27	
Diluted earnings per share	\$	123.65	\$	82.45	\$ 240.05	\$	145.53	
Basic weighted average shares outstanding		3,287		3,623	3,336		3,648	
Diluted weighted average shares outstanding		3,504		3,897	 3,580		3,917	

## Consolidated Balance Sheets

(in thousands, except share and per share data) (unaudited)

	June 30, 2022		December 31, 2021		
ASSETS					
Homebuilding:					
Cash and cash equivalents	\$	1,483,445	\$	2,545,069	
Restricted cash		60,695		60,730	
Receivables		29,007		18,552	
Inventory:					
Lots and housing units, covered under sales agreements with customers		2,138,456		1,777,862	
Unsold lots and housing units		177,372		127,434	
Land under development		16,274		12,147	
Building materials and other		46,643		29,923	
		2,378,745		1,947,366	
Contract land deposits, net		524,398		497,139	
Property, plant and equipment, net		57,397		56,979	
Operating lease right-of-use assets		68,323		59,010	
Reorganization value in excess of amounts allocable to identifiable assets, net		41,580		41,580	
Other assets		233,987		229,018	
		4,877,577		5,455,443	
Mortgage Banking:					
Cash and cash equivalents		16,158		28,398	
Restricted cash		3,403		2,519	
Mortgage loans held for sale, net		335,624		302,192	
Property and equipment, net		3,296		3,658	
Operating lease right-of-use assets		13,405		9,758	
Reorganization value in excess of amounts allocable to identifiable assets, net		7,347		7,347	
Other assets		30,889		25,160	
		410,122		379,032	
Total assets	\$	5,287,699	\$	5,834,475	

## Consolidated Balance Sheets (Continued)

(in thousands, except share and per share data) (unaudited)

	June 30, 2022	December 31, 2021
LIABILITIES AND SHAREHOLDERS' EQUITY		
Homebuilding:		
Accounts payable \$	417,7	771 \$ 336,560
Accrued expenses and other liabilities	388,1	179 435,860
Customer deposits	439,1	119 417,463
Operating lease liabilities	73,0	075 64,128
Senior notes	915,80	301 1,516,255
	2,233,94	945 2,770,266
Mortgage Banking:		
Accounts payable and other liabilities	47,86	368 51,394
Operating lease liabilities	14,22	220 10,437
· · ·	62,08	088 61,831
Total liabilities	2,296,03	
Commitments and contingencies  Shareholders' equity:		
Common stock, \$0.01 par value; 60,000,000 shares authorized; 20,555,330 shares issued as of		
both June 30, 2022 and December 31, 2021	20	206 206
Additional paid-in capital	2,498,12	2,378,191
Deferred compensation trust – 106,697 shares of NVR, Inc. common stock as of both June 30, 2022 and December 31, 2021	(16,71	710) (16,710)
Deferred compensation liability	16,7	, , ,
Retained earnings	10,907,2;	· · · · · · · · · · · · · · · · · · ·
Less treasury stock at cost – 17,271,177 and 17,107,889 shares as of June 30, 2022 and	10,707,2	10,017,037
December 31, 2021, respectively	(10,413,91	(9,423,858)
Total shareholders' equity	2,991,60	3,002,378
Total liabilities and shareholders' equity	5,287,69	5,834,475

Operating Activity (dollars in thousands) (unaudited)

	Three Months Ended June 30,						Six Months Ended June 30,						
	20	2022		2021			20		2021				
	Units		Average Price	Units		Average Price	Units	Ave	erage Price	Units	Ave	rage Price	
New orders, net of cancellations:													
Mid Atlantic (1)	1,860	\$	535.1	2,090	\$	535.4	4,167	\$	531.8	4,381	\$	518.1	
North East (2)	441	\$	503.7	394	\$	499.3	901	\$	513.5	834	\$	486.3	
Mid East (3)	1,114	\$	410.5	1,320	\$	375.7	2,648	\$	403.6	3,115	\$	361.1	
South East (4)	1,248	\$	420.0	1,717	\$	360.3	2,874	\$	421.6	3,505	\$	348.7	
Total	4,663	\$	471.6	5,521	\$	440.2	10,590	\$	468.3	11,835	\$	424.4	

		Three Months Ended June 30,						Six Months Ended June 30,						
	20	2022		20	2021			2022						
	Units		Average Price	Units		Average Price	Units	Ave	erage Price	Units	Ave	rage Price		
Settlements:														
Mid Atlantic (1)	2,292	\$	527.1	2,224	\$	471.4	4,472	\$	525.5	4,234	\$	468.7		
North East (2)	472	\$	503.0	433	\$	446.3	820	\$	503.6	805	\$	441.5		
Mid East (3)	1,356	\$	384.2	1,404	\$	340.6	2,566	\$	382.8	2,667	\$	338.6		
South East (4)	1,700	\$	378.4	1,624	\$	310.7	3,176	\$	369.6	3,051	\$	309.8		
Total	5,820	\$	448.4	5,685	\$	391.3	11,034	\$	445.8	10,757	\$	389.3		

	As of June 30,								
	20	022	2021						
	Units	nits Average Price		Units	Average Price				
Backlog:									
Mid Atlantic (1)	4,613	\$	541.1	4,626	\$	517.7			
North East (2)	1,050	\$	519.3	979	\$	485.7			
Mid East (3)	3,109	\$	399.0	3,322	\$	364.8			
South East (4)	3,514	\$	438.2	3,700	\$	359.0			
Total	12,286	\$	473.9	12,627	\$	428.5			

## Operating Activity (Continued)

(dollars in thousands) (unaudited)

	Three Months End	Six Months Ended	l June 30,	
	2022	2021	2022	2021
Average active communities:				
Mid Atlantic (1)	155	153	153	156
North East (2)	38	32	36	33
Mid East (3)	121	126	125	133
South East (4)	92	109	91	110
Total	406	420	405	432

	Three Months Ended June 30,				Six Months Ended June 30,			
	 2022		2021		2022		2021	
Homebuilding data:								
New order cancellation rate	14.3 %		8.3 %		12.1 %	)	9.0 %	
Lots controlled at end of period					133,200		114,100	
Mortgage banking data:								
Loan closings	\$ 1,647,972	\$	1,565,095	\$	3,132,565	\$	2,977,974	
Capture rate	84 %		89 %		85 %	•	89 %	
Common stock information:								
Shares outstanding at end of period					3,284,153		3,579,190	
Number of shares repurchased	61,078		78,452		207,132		164,975	
Aggregate cost of shares repurchased	\$ 266,915	\$	376,941	\$	1,015,703	\$	754,366	

- (1) Maryland, Virginia, West Virginia, Delaware and Washington, D.C.
- (2) New Jersey and Eastern Pennsylvania
- (3) New York, Ohio, Western Pennsylvania, Indiana and Illinois
- (4) North Carolina, South Carolina, Tennessee and Florida

#### **Investor Relations Contact:**

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