## UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 10-Q

| (Mark One)       |  |   |
|------------------|--|---|
| <b></b>          | QUARTERLY REPORT PURSUANT<br>ACT OF 1934                       | T TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE   |
|                  | For the quarterly period ended March 31, 20                    | 06  |
|                  |  | OR  |
| 0                | TRANSITION REPORT PURSUANT<br>ACT OF 1934                      | Γ TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE   |
|                  | For the transition period from to                              | <u></u>   |
|                  | Comm   | nission File Number: 1-12378  |
|                  |  | NVR, Inc.   |
|                  | (Exact name  | of registrant as specified in its charter)  |
|                  | Virginia   | 54-1394360  |
|                  | (State or other jurisdiction of incorporation or organization) | (I.R.S. Employer Identification No.)  |
|                  | 11700  | Plaza America Drive, Suite 500<br>Reston, Virginia 20190<br>(703) 956-4000  |
|                  |  | g zip code, and telephone number, including<br>registrant's principal executive offices)  |
|                  |  | (Not Applicable)  |
|                  | (Former name, former addre                                     | ss, and former fiscal year if changed since last report)  |
| during the prece | 0 ()   | rts required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 registrant was required to file such reports), and (2) has been subject to such filing |
|                  | ck mark whether the registrant is a large accelerated          | filer, an accelerated filer, or a non-accelerated filer (as defined in Exchange Act Rule 12b-   |
| 2).              | Large accelerated filer $oxdiv$                                | Accelerated filer o Non-accelerated filer o   |
| Indicate by chec | ck mark whether the registrant is a shell company (a           | as defined in Rule 12b-2 of the Exchange Act). Yes o No ☑   |
| As of April 21,  | 2006 there were 5,694,590 total shares of common               | stock outstanding.  |
|                  |  |   |
|                  |  |   |

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### PART I. FINANCIAL INFORMATION

#### **Item 1.** Financial Statements

**NVR, Inc.**Condensed Consolidated Balance Sheets
(in thousands, except share and per share data)

|   | March 31, 2006<br>(unaudited)           | <u>December 31, 2005</u> |
|---|---|--------------------------|
| ASSETS  | (* ************************************ |                          |
|   |   |                          |
| Homebuilding:   |   |                          |
| Cash and cash equivalents   | \$ 101,979                              | \$ 170,090               |
| Receivables   | 12,573                                  | 40,562                   |
| Inventory:  |   |                          |
| Lots and housing units, covered under sales agreements with customers           | 943,761                                 | 723,657                  |
| Unsold lots and housing units   | 68,856                                  | 60,419                   |
| Manufacturing materials and other   | 9,693                                   | 9,899                    |
|   | 1,022,310                               | 793,975                  |
|   |   |                          |
| Assets not owned, consolidated per FIN 46R                                      | 274,179                                 | 275,306                  |
| Property, plant and equipment, net  | 32,855                                  | 31,096                   |
| Reorganization value in excess of amounts allocable to identifiable assets, net | 41,580                                  | 41,580                   |
| Goodwill and indefinite life intangibles, net                                   | 11,686                                  | 11,686                   |
| Definite life intangibles, net  | 344                                     | 375                      |
| Contract land deposits  | 552,962                                 | 549,160                  |
| Other assets  | 151,553                                 | 142,851                  |
|   | 2,202,021                               | 2,056,681                |
| Mortgage Banking:   |   |                          |
| Cash and cash equivalents   | 2,529                                   | 7,436                    |
| Mortgage loans held for sale, net   | 132,281                                 | 193,932                  |
| Property and equipment, net   | 1,254                                   | 1,003                    |
| Reorganization value in excess of amounts allocable to identifiable assets, net | 7,347                                   | 7,347                    |
| Other assets  | 2,271                                   | 3,189                    |
|   | 145,682                                 | 212,907                  |
|   | 143,002                                 | 212,507                  |
| Total assets  | \$ 2,347,703                            | \$ 2,269,588             |

See notes to condensed consolidated financial statements.

(Continued)

**NVR, Inc.**Condensed Consolidated Balance Sheets (Continued)
(in thousands, except share and per share data)

|   | March 31, 2006 (unaudited) December |                        |
|---|-------------------------------------|------------------------|
| LIABILITIES AND SHAREHOLDERS' EQUITY  | (22)                                |                        |
| Homebuilding:   |                                     |                        |
| Accounts payable  | \$ 293,810                          | \$ 262,086             |
| Accrued expenses and other liabilities  | 271,552                             | 308,621                |
| Liabilities related to assets not owned, consolidated per FIN 46R                                 | 212,620                             | 215,284                |
| Obligations under incentive plans   | 23,547                              | 60,555                 |
| Customer deposits   | 270,352                             | 256,837                |
| Other term debt   | 3,262                               | 3,325                  |
| Senior notes  | 200,000                             | 200,000                |
| Notes payable   | 215,000                             | 103,000                |
| Notes payable   | 1,490,143                           | 1,409,708              |
| W   | 1,490,145                           | 1,409,700              |
| Mortgage Banking:   |                                     |                        |
| Accounts payable and other liabilities  | 5,274                               | 25,902                 |
| Note payable  | 78,392                              | 156,816                |
|   | 83,666                              | 182,718                |
| Total liabilities   | 1,573,809                           | 1,592,426              |
| Commitments and contingencies   |                                     |                        |
| Shareholders' equity:   |                                     |                        |
| Common stock, \$0.01 par value; 60,000,000 shares authorized; 20,592,640 shares issued as of both |                                     |                        |
| March 31, 2006 and December 31, 2005  | 206                                 | 206                    |
| Additional paid-in-capital  | 522,434                             | 473,886                |
| Deferred compensation trust — 548,295 and 547,697 shares as of March 31, 2006 and December 31,    | ,                                   |                        |
| 2005, respectively, of NVR, Inc. common stock   | (79,546)                            | (76,303)               |
| Deferred compensation liability   | 79,546                              | 76,303                 |
| Retained earnings   | 2,741,188                           | 2,608,628              |
| Less treasury stock at cost — 14,911,451 and 14,964,482 shares at March 31, 2006 and December 31, | , , ,                               | , ,                    |
| 2005, respectively  | (2,489,934)                         | (2,405,558)            |
| Total shareholders' equity  | 773,894                             | 677,162                |
| Total liabilities and shareholders' equity  | \$ 2,347,703                        | \$ 2,269,588           |
| 2000 Anomaco and ondictionacto equity   | <u> </u>                            | <del>+ 2,203,300</del> |
| See notes to condensed consolidated financial statements.   |                                     |                        |

### NVR, Inc.

# Condensed Consolidated Statements of Income (in thousands, except per share data) (unaudited)

|  | Three Months En |             |
|--|-----------------|-------------|
| Homebuilding:                                      | 2006            | 2005        |
| Revenues   | \$1,183,742     | \$ 939,252  |
| Other income                                       | 2,376           | 2,059       |
| Cost of sales                                      | (861,039)       | (679,547)   |
| Selling, general and administrative                | (114,006)       | (72,415)    |
| Operating income                                   | 211,073         | 189,349     |
| Interest expense                                   | (5,527)         | (2,924)     |
| Homebuilding income                                | 205,546         | 186,425     |
|  |                 | <del></del> |
| Mortgage Banking:                                  |                 |             |
| Mortgage banking fees                              | 20,913          | 14,180      |
| Interest income                                    | 1,459           | 916         |
| Other income                                       | 231             | 215         |
| General and administrative                         | (9,168)         | (6,636)     |
| Interest expense                                   | (954)           | (175)       |
| Mortgage banking income                            | 12,481          | 8,500       |
| Income before taxes                                | 218,027         | 194,925     |
| Income tax expense                                 | (85,467)        | (76,995)    |
| Net income   | \$ 132,560      | \$ 117,930  |
| Basic earnings per share                           | \$ 23.69        | \$ 17.71    |
| Diluted earnings per share                         | \$ 19.48        | \$ 14.38    |
| Basic average shares outstanding                   | 5,596           | 6,659       |
|  |                 |             |
| Diluted average shares outstanding                 | 6,805           | 8,200       |
| See notes to condensed consolidated financial stat | ements          |             |

See notes to condensed consolidated financial statements.

### NVR, Inc.

# Condensed Consolidated Statements of Cash Flows (in thousands) (unaudited)

|  | Three Months                            | Ended March 31,<br>2005                 |
|--|---|---|
| Cash flows from operating activities:  |   |   |
| Net income   | \$ 132,560                              | \$ 117,930                              |
| Adjustments to reconcile net income to net cash (used) provided by operating activities: | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |
| Depreciation and amortization  | 3,011                                   | 2,406                                   |
| Stock option compensation expense  | 13,560                                  |   |
| Excess income tax benefit from exercise of stock options                                 | (60,494)                                | _                                       |
| Mortgage loans closed  | (476,798)                               | (388,093)                               |
| Proceeds from sales of mortgage loans  | 551,910                                 | 417,844                                 |
| Principal payments on mortgage loans held for sale                                       | 2,331                                   | 4,539                                   |
| Gain on sale of loans  | (15,792)                                | (9,690)                                 |
| Net change in assets and liabilities:  | ( - , - ,                               | (=,===)                                 |
| Increase in inventories  | (228,335)                               | (100,027)                               |
| Decrease (Increase) in receivables   | 28,971                                  | (2,463)                                 |
| Increase in contract land deposits   | (5,512)                                 | (39,386)                                |
| Increase in accounts payable, customer deposits and accrued expenses                     | 48,316                                  | 92,726                                  |
| Decrease in obligations under incentive plans  | (37,008)                                | (42,128)                                |
| Other, net   | (9,104)                                 | (6,683)                                 |
|  |   | (-,)                                    |
| Net cash (used) provided by operating activities   | (52,384)                                | 46,975                                  |
| Cash flows from investing activities:  |   |   |
| Purchase of property, plant and equipment  | (4,847)                                 | (2,166)                                 |
| Business acquisition, net of cash acquired   |   | (7,465)                                 |
| Other, net   | 88                                      | 141                                     |
| Net cash used in investing activities  | (4,759)                                 | (9,490)                                 |
| Cash flows from financing activities:  |   |   |
| Net borrowings under notes payable and other term debt                                   | 33,513                                  | 88,558                                  |
| Purchase of treasury stock   | (120,817)                               | (248,406)                               |
| Excess income tax benefit from exercise of stock options                                 | 60,494                                  | (240,400)                               |
| Proceeds from exercise of stock options  Proceeds from exercise of stock options         | 10,935                                  | 8,697                                   |
| Froceeds from exercise of stock options  | 10,333                                  | 0,097                                   |
| Net cash used by financing activities  | (15,875)                                | (151,151)                               |
| Net decrease in cash and cash equivalents  | (73,018)                                | (113,666)                               |
| Cash and cash equivalents, beginning of the period                                       | 177,526                                 | 367,365                                 |
| Cash and Cash equivalents, beginning of the period                                       |   | 307,303                                 |
| Cash and cash equivalents, end of period   | <u>\$ 104,508</u>                       | \$ 253,699                              |
| Supplemental disclosures of cash flow information:                                       |   |   |
| Interest paid during the period  | \$ 3,397                                | \$ 447                                  |
| Income taxes paid, net of refunds  | \$ 81,662                               | \$ 6,105                                |
| Supplemental disclosures of non-cash activities:   | <u> </u>                                |   |
| Net assets not owned, consolidated per FIN 46  | \$ 1,537                                | \$ 6,328                                |
|  |   |   |

See notes to condensed consolidated financial statements.

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

#### 1. Basis of Presentation

The accompanying unaudited, condensed consolidated financial statements include the accounts of NVR, Inc. ("NVR" or the "Company") and its subsidiaries and certain other entities in which the Company is deemed to be the primary beneficiary (see note 2 to the condensed consolidated financial statements). Intercompany accounts and transactions have been eliminated in consolidation. The statements have been prepared in conformity with accounting principles generally accepted in the United States of America for interim financial information and with the instructions to Form 10-Q and Regulation S-X. Accordingly, they do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America for complete financial statements. Because the accompanying condensed consolidated financial statements do not include all of the information and footnotes required by accounting principles generally accepted in the United States of America, they should be read in conjunction with the financial statements and notes thereto included in the Company's 2005 Annual Report on Form 10-K. In the opinion of management, all adjustments (consisting only of normal recurring accruals) considered necessary for a fair presentation have been included. Operating results for the three-month period ended March 31, 2006 are not necessarily indicative of the results that may be expected for the year ending December 31, 2006.

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates.

For the three-month periods ended March 31, 2006 and 2005, comprehensive income equaled net income; therefore, a separate statement of comprehensive income is not included in the accompanying financial statements.

#### 2. Consolidation of Variable Interest Entities

In December 2003, Financial Accounting Standards Board issued Revised Interpretation No. 46 ("FIN 46R"), *Consolidation of Variable Interest Entities*, which was effective for NVR as of March 31, 2004. FIN 46R requires the primary beneficiary of a variable interest entity to consolidate that entity on its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the variable interest entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity's net assets, exclusive of its variable interests, and expected residual returns are the expected positive variability in the fair value of an entity's net assets, exclusive of its variable interests. As discussed below, NVR evaluates the provisions of FIN 46R as it relates to NVR's finished lot acquisition strategy.

NVR does not engage in the land development business. Instead, the Company typically acquires finished building lots at market prices from various development entities under fixed price purchase agreements. The purchase agreements require deposits that may be forfeited if NVR fails to perform under the agreement. The deposits required under the purchase agreements are in the form of cash or letters of credit in varying amounts, and typically range up to 10% of the aggregate purchase price of the finished lots. As of March 31, 2006, the Company controlled approximately 104,000 lots with deposits in cash and letters of credit totaling approximately \$605,000 and \$16,000, respectively.

The Company believes that this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and land development. NVR may, at its option, choose for any reason and at any time not to perform under these purchase agreements by delivering notice of its intent not to acquire the finished lots under contract. NVR's sole legal obligation and economic loss for failure to perform under these purchase agreements is limited to the amount of the deposit pursuant to the liquidating damage

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

provisions contained within the purchase agreements. In other words, if NVR does not perform under a purchase agreement, NVR loses only its deposit. NVR does not have any financial or specific performance guarantees, or completion obligations, under these purchase agreements, with the exception of three specific performance contracts pursuant to which the company is committed to purchasing approximately 55 finished lots at an aggregate purchase price of approximately \$6,700. None of the creditors of any of the development entities with which NVR enters fixed price purchase agreements have recourse to the general credit of NVR. Except as described below, NVR also does not share in an allocation of either the profit earned or loss incurred by any of these entities with which NVR enters fixed price purchase agreements.

On a very limited basis, NVR also obtains finished lots using joint venture limited liability corporations ("LLC's"). All LLC's are structured such that NVR is a non-controlling member and is at risk only for the amount invested. NVR is not a borrower, guarantor or obligor on any of the LLC's debt. NVR enters into a standard fixed price purchase agreement to purchase lots from the LLC's.

At March 31, 2006, NVR had an aggregate investment in thirteen separate LLC's totaling approximately \$14,000, which controlled approximately 1,000 lots. NVR recognizes its share of the earnings of the LLC's as an adjustment of the cost basis of the lots at the time that the lot and related home is settled with an external customer. During the three months ended March 31, 2006 and March 31, 2005, NVR adjusted cost of sales by approximately \$(110) and \$112, respectively, which represented NVR's share of the earnings (losses) of the LLC's.

Forward contracts, such as the fixed price purchase agreements utilized by NVR to acquire finished lot inventory, are deemed to be "variable interests" under FIN 46R. Therefore, the development entities with which NVR enters fixed price purchase agreements, including the LLC's, are examined under FIN 46R for possible consolidation by NVR of such development entities on NVR's financial statements. NVR has developed a methodology to determine whether it, or conversely, the owner(s) of the applicable development entity is the primary beneficiary of a development entity. The methodology used to evaluate NVR's primary beneficiary status requires substantial management judgment and estimation. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity's expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although management believes that its accounting policy is designed to properly assess NVR's primary beneficiary status relative to its involvement with the development entities from which NVR acquires finished lots, changes to the probabilities and the cash flow possibilities used in NVR's evaluation could produce widely different conclusions regarding whether NVR is or is not a development entity's primary beneficiary.

The Company has evaluated all of its fixed price purchase agreements and LLC arrangements and has determined that it is the primary beneficiary of thirty-six of those development entities with which the agreements and arrangements are held. As a result, at March 31, 2006, NVR has consolidated such development entities in the accompanying consolidated balance sheet. Where NVR deemed itself to be the primary beneficiary of a development entity created after December 31, 2003 and the development entity refused to provide financial statements to NVR, NVR utilized estimation techniques to perform the consolidation. The effect of the consolidation under FIN 46R at March 31, 2006 was the inclusion on the balance sheet of \$274,179 as Assets not owned, consolidated per FIN 46R, with a corresponding inclusion of \$212,620 as Liabilities related to assets not owned, consolidated per FIN 46R, after elimination of intercompany items. Inclusive in these totals were assets of approximately \$32,000 and liabilities of approximately \$26,000 estimated for ten development entities created after December 31, 2003 that did not provide financial statements.

### NVR, Inc.

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

Following is the consolidating schedule at March 31, 2006:

|  | NVR, Inc.<br>and<br>Subsidiaries | FIN 46R<br>Entities | Eliminations       | Consolidated<br>Total |
|--|----------------------------------|---------------------|--------------------|-----------------------|
| ASSETS   |                                  |                     |                    |                       |
| Homebuilding:  |                                  |                     |                    |                       |
| Cash and cash equivalents  | \$ 101,979                       | \$ —                | \$ —               | \$ 101,979            |
| Receivables  | 12,573                           | _                   | _                  | 12,573                |
| Homebuilding inventory   | 1,022,310                        | _                   | _                  | 1,022,310             |
| Property, plant and equipment, net   | 32,855                           | _                   | _                  | 32,855                |
| Reorganization value in excess of amount allocable to identifiable assets, |                                  |                     |                    |                       |
| net  | 41,580                           | _                   | _                  | 41,580                |
| Goodwill and intangibles, net  | 12,030                           | _                   | _                  | 12,030                |
| Contract land deposits   | 605,042                          | _                   | (52,080)           | 552,962               |
| Other assets   | 161,032                          | _                   | (9,479)            | 151,553               |
|  | 1,989,401                        |                     | (61,559)           | 1,927,842             |
|  | ,,                               |                     | (- ,)              | <u> </u>              |
| Mortgage banking assets:   | 145,682                          | _                   | _                  | 145,682               |
| 17201 tytuge Durinting ussess.   | 145,002                          |                     |                    | 143,002               |
| FIN 46R Entities:  |                                  |                     |                    |                       |
| Land under development   |                                  | 259,250             |                    | 259,250               |
| Other assets   |                                  | 14,929              |                    | 14,929                |
| Other assets   |                                  |                     |                    |                       |
|  |                                  | 274,179             |                    | 274,179               |
|  |                                  |                     | ±                  |                       |
| Total assets   | \$2,135,083                      | \$274,179           | \$ (61,559)        | \$2,347,703           |
|  |                                  |                     |                    |                       |
| LIABILITIES AND SHAREHOLDERS' EQUITY                                       |                                  |                     |                    |                       |
| Homebuilding:  |                                  |                     |                    |                       |
| Accounts payable, accrued expenses and other liabilities                   | \$ 588,909                       | \$ —                | \$ —               | \$ 588,909            |
| Customer deposits  | 270,352                          | _                   | _                  | 270,352               |
| Other term debt  | 3,262                            | _                   | _                  | 3,262                 |
| Senior notes   | 200,000                          | _                   | _                  | 200,000               |
| Notes payable  | 215,000                          | _                   | _                  | 215,000               |
|  | 1,277,523                        |                     |                    | 1,277,523             |
|  | <u> </u>                         | <del></del>         |                    | ·                     |
| Mortgage banking liabilities:  | 83,666                           | _                   | _                  | 83,666                |
| <del></del>  |                                  |                     |                    |                       |
| FIN 46R Entities:  |                                  |                     |                    |                       |
| Accounts payable, accrued expenses and other liabilities                   | <u>_</u>                         | 11,575              | (53)               | 11,522                |
| Debt   | <u>_</u>                         | 154,492             | (55)               | 154,492               |
| Contract land deposits   | _                                | 52,080              | (52,080)           |                       |
| Advances from NVR, Inc.  | _                                | 9,025               | (9,025)            | _                     |
| Minority interest  | _                                |                     | 46,606             | 46,606                |
| winionty interest  |                                  | 227,172             | (14,552)           | 212,620               |
|  |                                  |                     | (14,332)           | 212,020               |
| T  | EED 00.4                         | 45.005              | (45.005)           | EE2 00 4              |
| Equity   | 773,894                          | 47,007              | (47,007)           | 773,894               |
|  | <b></b>                          |                     | h (0: ===:         |                       |
| Total liabilities and shareholders' equity                                 | \$2,135,083                      | \$274,179           | <u>\$ (61,559)</u> | \$2,347,703           |
|  |                                  |                     |                    |                       |
| 9  |                                  |                     |                    |                       |

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

Under FIN 46R, an enterprise with an interest in a variable interest entity or potential variable interest entity created before December 31, 2003, is not required to apply FIN 46R to that entity if the enterprise, after making an "exhaustive effort", is unable to obtain the information necessary to perform the accounting required to consolidate the variable interest entity for which it is determined to be the primary beneficiary. At March 31, 2006 NVR has been unable to obtain the information necessary to perform the accounting required to consolidate thirteen separate development entities created before December 31, 2003 for which NVR determined it was the primary beneficiary. NVR has made, or has committed to make, aggregate deposits, totaling approximately \$15,500 to these thirteen separate development entities, with a total aggregate purchase price for the finished lots of approximately \$121,000. The aggregate deposit made or committed to being made is NVR's maximum exposure to loss. As noted above, because NVR does not have any contractual or ownership interests in the development entities with which it contracts to buy finished lots (other than the limited use of the LLC's as discussed above), NVR does not have the ability to compel these development entities to provide financial or other data. Because NVR has no ownership rights in any of these thirteen development entities, the consolidation of such entities has no impact on NVR's net income or earnings per share for the three months ended March 31, 2006. Aggregate activity with respect to the thirteen development entities is included in the following table:

|                                   | i nree Months Ended March |          |
|-----------------------------------|---------------------------|----------|
|                                   | 2006                      | 2005     |
| Finished lots purchased — dollars | \$ 5,125                  | \$ 4,958 |
| Finished lots purchased — units   | 56                        | 61       |

#### 3. Stock-Based Compensation

On January 1, 2006 (the "Effective Date"), the Company adopted Statement of Financial Accounting Standards ("SFAS") 123R, Share-Based Payment, which revised SFAS 123, Accounting for Stock-Based Compensation. Prior to fiscal year 2006 and the adoption of SFAS 123R, NVR followed the intrinsic value method in accounting for its stock-based employee compensation arrangements as defined by Accounting Principles Board Opinion ("APB") No. 25, Accounting for Stock Issued to Employees.

SFAS 123R requires an entity to recognize an expense within its income statement for all share-based payment arrangements, which includes employee stock option plans. The expense is based on the grant-date fair value of the options granted, and is recognized ratably over the requisite service period. NVR adopted SFAS 123R under the modified prospective method. Under the modified prospective method, SFAS 123R applies to new awards and to awards modified, repurchased, or cancelled after the required Effective Date, as well as to the unvested portion of awards outstanding as of the required Effective Date. The Company's stock option programs are accounted for as equity awards.

NVR's option plans provide for the granting of stock options to certain key employees of the Company to purchase shares of common stock. The exercise price of options granted is equal to the market value of the Company's common stock on the date of grant. Options are granted for a ten-year term, and vest in separate tranches over periods of seven to nine years, depending upon the plan from which the shares were granted. For options granted prior to May 2005, vesting was predicated solely on continued employment over a long-term vesting schedule ("service-only" options). For options granted in May 2005 and thereafter, option vesting is contingent first on the Company achieving an aggregate four-year diluted earnings per share target, and if that target is met, then on continued employment over a five year period subsequent to the conclusion of the performance period ("performance condition" options).

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

At March 31, 2006, there is an aggregate of 2,861,357 options outstanding, and an additional 204,726 options available to grant, under existing stock option plans.

The following table provides additional information relative to NVR's stock option plans:

|                                    | Three Months Ended March 31, 2006 |  |  |                                 |
|------------------------------------|-----------------------------------|--|--|---------------------------------|
|                                    | Options                           | Weighted<br>Average<br>Exercise<br>Price | Weighted<br>Average<br>Remaining<br>Contract Life<br>(Years) | Aggregate<br>Intrinsic<br>Value |
| Stock Options                      |                                   |  |  |                                 |
| Outstanding at beginning of period | 3,085,019                         | \$ 265.05                                | 5.77   |                                 |
| Granted                            | 10,585                            | 708.19                                   |  |                                 |
| Exercised                          | (214,887)                         | 50.88                                    |  |                                 |
| Forfeited or expired               | (19,360)                          | 296.31                                   |  |                                 |
| Outstanding at end of period       | 2,861,357                         | 282.49                                   | 5.72   | \$1,306,095                     |
| Exercisable at end of period       | 411,244                           | \$ 52.07                                 | 3.24   | \$ 282,216                      |

To estimate the grant-date fair value of its stock options, the Company uses the Black-Scholes option-pricing model. The Black-Scholes model estimates the per share fair value of an option on its date of grant based on the following: the option's exercise price; the price of the underlying stock on the date of grant; the estimated dividend yield; a "risk-free" interest rate; the estimated option term; and the expected volatility. For the "risk-free" interest rate, the Company uses a U.S. Treasury Strip due in a number of years equal to the option's expected term. NVR has concluded that its historical exercise experience is the best estimate of future exercise patterns to determine an option's expected term. To estimate expected volatility, NVR analyzed the historic volatility of its common stock, and further analyzed the implied and historical volatility of publicly traded options of a peer group. The estimated fair value of the options granted under SFAS 123R during the 2006 first quarter was calculated using the following assumptions:

|   |     | ree Months  |
|---|-----|-------------|
|   |     | Ended       |
|   | Mar | ch 31, 2006 |
| Estimated option life   |     | 9.02 years  |
| Risk free interest rate (range)                                     | 4.4 | 16% - 4.97% |
| Expected volatility   |     | 34.00%      |
| Expected dividend rate  |     | 0.00%       |
| Weighted average grant-date fair value per share of options granted | \$  | 364.99      |

Compensation cost for "service-only" option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the grant). Compensation cost for "performance condition" option grants is recognized on a straight-line basis over the requisite service period for each separately vesting tranche of the award as if the award was, in substance, multiple awards (graded vesting attribution method). Of the 2,861,357 options outstanding at March 31, 2006, 2,458,332 vest solely based on a service condition, and 403,025 vest based on a combined performance and service condition. Compensation cost is recognized within the income statement in the same expense line as the cash compensation paid to the respective employees. SFAS 123R also requires the Company to estimate forfeitures in calculating the expense related to stock-based compensation. NVR has concluded that its historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. The impact on compensation costs due to changes in the expected forfeiture rate will be recognized in the period that they become known.

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

The effect of adopting SFAS 123R during the period ended March 31, 2006 is as follows:

| Total pre-tax stock-based compensation     | \$ 13,560 |
|--|-----------|
| Total stock-based compensation, net of tax | 9,067     |
| Effect on basic earnings per share         | (1.62)    |
| Effect on diluted earnings per share       | (1.33)    |

As of March 31, 2006, the total unrecognized compensation cost for outstanding unvested stock option awards equals approximately \$284,000, and the weighted-average period over which the unrecognized compensation will be recorded is equal to 5.8 years.

Because NVR adopted SFAS 123R using the modified prospective basis, the prior interim period has not been restated. The following table sets forth the effect on net income and basic and diluted earnings per share as if the Company had applied the fair value recognition provisions for its stock-based compensation arrangements for the three-month period ended March 31, 2005:

|  |             | ree Months<br>Ended<br>rch 31, 2005 |
|--|-------------|-------------------------------------|
| Net income, as reported  | \$          | 117,930                             |
| Add: Total stock-based employee compensation expense included in reported net income, net of related tax effects |             | _                                   |
| Deduct: Total stock-based employee compensation expense determined under fair value based method, net of tax     |             | (6,280)                             |
| Pro forma net income   | \$          | 111,650                             |
|  | <del></del> |                                     |
| Earnings per share:  |             |                                     |
| Basic—as reported  | \$          | 17.71                               |
| Basic—pro forma  | \$          | 16.77                               |
|  |             |                                     |
| Diluted—as reported  | \$          | 14.38                               |
| Diluted—pro forma  | \$          | 13.82                               |
|  |             |                                     |

The Company settles option exercises by issuing shares of treasury stock to option holders. Shares are relieved from the treasury account based on the weighted average cost basis of treasury shares acquired. Approximately 215,000 options to purchase shares of the Company's common stock were exercised during the three months ended March 31, 2006. Information with respect to the exercised options is as follows:

Ended March 31, 2006 \$ 10,935 152,087

Three Months

Aggregate exercise proceeds
Aggregate intrinsic value on exercise dates

The Company has elected the alternative transition method pursuant to FASB Staff Position SFAS 123R-3 to establish the beginning balance of the additional paid-in capital pool available to absorb any future write-offs of deferred tax benefits associated with stock-based compensation.

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

#### 4. Earnings per Share

The following weighted average shares and share equivalents are used to calculate basic and diluted EPS for the three months ended March 31, 2006 and 2005:

|   | 2006      | 2005      |
|---|-----------|-----------|
| Basic weighted average number of shares outstanding | 5,596,000 | 6,659,000 |
| Shares issuable upon exercise of dilutive options   | 1,209,000 | 1,541,000 |
| Diluted average number of shares outstanding        | 6,805,000 | 8,200,000 |
|   |           |           |

As discussed in note 3, NVR adopted SFAS 123R on the modified prospective basis. Prior period amounts have not been restated. Beginning in 2006 with the adoption of SFAS 123R, the assumed proceeds used in the treasury method for calculating NVR's diluted earnings per share includes the amount the employee must pay upon exercise, the amount of compensation cost attributed to future services and not yet recognized, and the amount of tax benefits that would be credited to additional paid-in capital assuming exercise of the option. Beginning in 2006, the assumed amount credited to additional paid-in capital equals the tax benefit from assumed exercise after consideration of the intrinsic value upon assumed exercise less the actual stock-based compensation expense to be recognized in the income statement in 2006 and future periods. During 2005 when the Company was still accounting for its stock-based compensation under APB 25, there was no compensation cost attributed to future services included in the assumed proceeds calculation, and the amount assumed to be credited to additional paid-in capital equaled the full assumed tax benefit resulting from the intrinsic value of the options upon the assumed exercise.

Options issued under "service-only" equity plans to purchase 57,177 and 1,750 shares of common stock were outstanding during the quarters ended March 31, 2006 and 2005, respectively, but were not included in the computation of diluted earnings per share because the effect would have been anti-dilutive. In addition, the 384,740 options outstanding under the 2005 Stock Option Plan, 9,055 options outstanding under the 1998 Directors' Long-Term Stock Option Plan, 285 options outstanding under the 2000 Broadly-Based Stock Option Plan, and 8,945 options outstanding under the 1998 Management Long-Term Stock Option Plan are considered performance-based compensation, and accordingly, have been excluded from the computation of diluted earnings per share because the performance target has not been achieved as of March 31, 2006, pursuant to the requirements of SFAS 128, *Earnings Per Share*.

#### 5. Excess Reorganization Value, Goodwill and Other Intangibles

Statement of Financial Accounting Standards No. 142, *Goodwill and Other Intangible Assets*, requires goodwill and reorganization value in excess of amounts allocable to identifiable assets ("excess reorganization value") to be tested for impairment on an annual basis subsequent to the year of adoption. The Company completed the annual assessment of impairment during the first quarter of 2006 and determined that there was no impairment of either goodwill or excess reorganization value.

#### 6. Debt

During the first quarter of 2006, the Company increased its commitment under its existing revolving credit agreement by \$45,000 to \$445,000. The credit agreement includes an accordion feature permitting the Company to request increases in the principal amount of the credit agreement, subject to Administrative Agent approval and the agreement of existing or new lenders to provide such increase, up to an aggregate commitment of \$600,000. As of March 31, 2006, the Company has not requested any additional increases. There were no changes made to any other terms of the credit agreement.

#### NVR, Inc.

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

#### 7. Shareholders' Equity

A summary of changes in shareholders' equity is presented below:

|                                | ımon<br>ock | Additional<br>Paid-In<br>Capital | Retained<br>Earnings | Treasury<br>Stock | Deferred<br>Comp.<br>Trust | Deferred<br>Comp.<br>Liability | Total      |
|--------------------------------|-------------|----------------------------------|----------------------|-------------------|----------------------------|--------------------------------|------------|
| Balance, December 31, 2005     | \$<br>206   | \$473,886                        | \$2,608,628          | \$(2,405,558)     | \$ (76,303)                | \$ 76,303                      | \$ 677,162 |
| Net income                     | _           | _                                | 132,560              | _                 | _                          | _                              | 132,560    |
| Deferred compensation activity | _           | _                                | —                    | _                 | (3,243)                    | 3,243                          |            |
| Purchase of common stock for   |             |                                  |                      |                   |                            |                                |            |
| treasury                       | _           |                                  | _                    | (120,817)         | _                          | _                              | (120,817)  |
| Stock-based compensation       | _           | 13,560                           | _                    | _                 | _                          | _                              | 13,560     |
| Stock option activity          | _           | 10,935                           | _                    | _                 | _                          | _                              | 10,935     |
| Tax benefit from stock-based   |             |                                  |                      |                   |                            |                                |            |
| compensation activity          | _           | 60,494                           | _                    | _                 | _                          | _                              | 60,494     |
| Treasury shares issued upon    |             |                                  |                      |                   |                            |                                |            |
| option exercise                | <br>        | (36,441)                         |                      | 36,441            |                            |                                |            |
| Balance, March 31, 2006        | \$<br>206   | \$ 522,434                       | \$2,741,188          | \$(2,489,934)     | \$ (79,546)                | \$ 79,546                      | \$ 773,894 |

The Company repurchased approximately 162,000 shares of its common stock at an aggregate purchase price of approximately \$120,800 during the three months ended March 31, 2006. See Item 2 of Part II for additional information on treasury stock repurchases made during the quarter ended March 31, 2006.

#### 8. Product Warranties

The Company establishes warranty and product liability reserves to provide for estimated future expenses as a result of construction and product defects, product recalls and litigation incidental to NVR's homebuilding business. Liability estimates are determined based on management's judgment, considering such factors as historical experience, the likely current cost of corrective action, manufacturers' and subcontractors' participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and discussions with our general counsel and outside counsel retained to handle specific product liability cases. The following table reflects the changes in the Company's warranty reserve during the three months ended March 31, 2006 and 2005:

|                                       | 2006      | 2005      |
|---------------------------------------|-----------|-----------|
| Warranty reserve, beginning of period | \$ 60,112 | \$ 42,319 |
| Provision                             | 10,285    | 7,689     |
| Payments                              | (8,831)   | (8,394)   |
| Warranty reserve, end of period       | \$ 61,566 | \$ 41,614 |

#### NVR, Inc.

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

#### 9. Segment Disclosures

NVR operates in two business segments: homebuilding and mortgage banking. Corporate general and administrative expenses are fully allocated to the homebuilding and mortgage banking segments in the information presented below.

#### For the Three Months Ended March 31, 2006

|                                  | Homebuilding | Mortgage Banking | Totals          |
|----------------------------------|--------------|------------------|-----------------|
| Revenues from external customers | \$1,183,742  | \$ 20,913        | \$1,204,655 (a) |
| Segment profit                   | 218,276      | 13,342           | 231,618 (b)     |
| Segment assets                   | 1,874,232    | 138,335          | 2,012,567 (b)   |

- (a) Total amounts for the reportable segments equal the respective amounts for the consolidated enterprise.
- (b) The following reconciles segment profit and segment assets to the respective amounts for the consolidated enterprise:

|   | Homebuilding | Mortgage Banking |         | Totals      |
|---|--------------|------------------|---------|-------------|
| Segment profit  | \$ 218,276   | \$               | 13,342  | \$ 231,618  |
| Less: stock-based compensation expense                          | (12,699)     |                  | (861)   | (13,560)    |
| Less: amortization of definite life intangibles                 | (31)         |                  | _       | (31)        |
| Consolidated income before income taxes                         | \$ 205,546   | \$               | 12,481  | \$ 218,027  |
| Segment assets  | \$ 1,874,232 | \$               | 138,335 | \$2,012,567 |
| Add: Excess reorganization value, goodwill and intangibles, net | 53,610       |                  | 7,347   | 60,957      |
| Add: Assets not owned, consolidated per FIN 46R                 | 274,179      |                  | _       | 274,179     |
| Total consolidated assets                                       | \$ 2,202,021 | \$               | 145,682 | \$2,347,703 |

#### For the Three Months Ended March 31, 2005

|                                  | Homebuilding | Mortgage Banking | Totals         |
|----------------------------------|--------------|------------------|----------------|
| Revenues from external customers | \$ 939,252   | \$ 14,180        | \$ 953,432 (c) |
| Segment profit                   | 186,456      | 8,500            | 194,956 (d)    |
| Segment assets                   | 1,518,009    | 122,287          | 1,640,296 (d)  |

- (c) Total amounts for the reportable segments equal the respective amounts for the consolidated enterprise.
- (d) The following reconciles segment profit and segment assets to the respective amounts for the consolidated enterprise:

|   | <u>Homebuilding</u> | Mortgage Banking |         | Totals      |
|---|---------------------|------------------|---------|-------------|
| Segment profit  | \$ 186,456          | \$               | 8,500   | \$ 194,956  |
| Less: amortization of definite life intangibles                 | (31)                |                  |         | (31)        |
| Consolidated income before income taxes                         | \$ 186,425          | \$               | 8,500   | \$ 194,925  |
|   |                     | \ <u></u>        |         |             |
| Segment assets  | \$ 1,518,009        | \$               | 122,287 | \$1,640,296 |
| Add: Excess reorganization value, goodwill and intangibles, net | 52,628              |                  | 7,347   | 59,975      |
| Add: Assets not owned, consolidated per FIN 46R                 | 144,255             |                  | _       | 144,255     |
| Total consolidated assets                                       | \$ 1,714,892        | \$               | 129,634 | \$1,844,526 |
|   | <del></del>         |                  |         |             |

Notes to Condensed Consolidated Financial Statements (dollars in thousands except per share data)

#### 10. Legal Proceedings

In February 2006, NVR received a request for information pursuant to Section 308(a) of the Clean Water Act (the "Act") from Region 4 of the United States Environmental Protection Agency (the "EPA"). The request sought information regarding the Company's storm water management practices in North Carolina during the homebuilding construction process. In 2005, NVR received a request for information from Region 3 of the EPA about the storm water discharge practices the Company utilized in connection with other recent homebuilding projects. NVR has provided the EPA with information in response to each of its requests. Additionally in 2005, the EPA notified the Company of alleged storm water management violations under the Act at a homebuilding site in Pennsylvania, and that the Company may potentially be subject to administrative fines of up to \$157 for the alleged violations. NVR cannot predict the outcome of the EPA's review of our storm water management practices. Further, it is not known at this time whether the EPA will seek to take legal action or impose penalties in connection with the alleged violation at the construction site in Pennsylvania.

## <u>Item 2.</u> Management's Discussion and Analysis of Financial Condition and Results of Operations (dollars in thousands)

#### Forward-Looking Statements

Some of the statements in this Form 10-Q, as well as statements made by NVR in periodic press releases and other public communications, constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as "believes," "expects," "may," "will," "should," or "anticipates" or the negative thereof or other variations thereof or comparable terminology, or by discussion of strategies, each of which involves risks and uncertainties. All statements other than those of historical facts included herein, including those regarding market trends, NVR's financial position, business strategy, projected plans and objectives of management for future operations, are forward-looking statements. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance of NVR to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such risks, uncertainties and other factors include, but are not limited to, general economic and business conditions (on both a national and regional level), interest rate changes, access to suitable financing, competition, the availability and cost of land and other raw materials used by NVR in its homebuilding operations, shortages of labor, weather related slow downs, building moratoria, governmental regulation, the ability of NVR to integrate any acquired business, fluctuation and volatility of stock and other financial markets and other factors over which NVR has little or no control. NVR has no obligation to update such forward-looking statements. For additional information regarding risk factors, see Part II, Item 1(a) of this Report.

Unless the context otherwise requires, references to "NVR", "we", "us" or "our" include NVR and its subsidiaries.

#### Results of Operations for the Three Months Ended March 31, 2006 and 2005

#### Overview

Our primary business is the construction and sale of single-family detached homes, townhomes and condominium buildings. To fully serve our homebuilding customers, we also operate a mortgage banking and title services business. We operate in the following markets:

Washington: Washington, D.C. metropolitan area and adjacent counties in Maryland, Virginia, and West Virginia

Baltimore: Baltimore, MD metropolitan area and adjacent counties in Pennsylvania

North: Delaware, Kentucky, Maryland Eastern Shore, Michigan, New Jersey, New York, Ohio and Pennsylvania

South: North Carolina, South Carolina, Tennessee and Richmond, VA

We believe that we operate our business with a conservative operating strategy. We do not engage in land development and primarily construct homes on a pre-sold basis. This strategy allows us to maximize inventory turnover, which enables us to minimize market risk and to operate with less capital, thereby enhancing rates of return on equity and total capital. In addition, we focus on obtaining and maintaining a leading market position in each market we serve. This strategy allows us to gain valuable efficiencies and competitive advantages in our markets which management believes contributes to minimizing the adverse effects of regional economic cycles and provides growth opportunities within these markets.

Because we are not active in the land development business, our continued success is contingent upon our ability to control an adequate supply of finished lots on which to build, and on our developers' ability to timely deliver finished lots to meet the sales demands of our customers. We acquire finished lots at market prices from various development entities under fixed price purchase agreements ("purchase agreements"). These purchase agreements require deposits in the form of cash or letters of credit that may be forfeited if we fail to perform under the purchase agreement. However, we believe this lot acquisition strategy reduces the financial requirements and risks associated with direct land ownership and development. As of March 31, 2006, we controlled approximately 104,000 lots, an increase of 17% from March 31, 2005, with deposits in cash and letters of credit totaling approximately \$605,000 and \$16,000, respectively.

Consolidated revenues and net income for the quarter ended March 31, 2006 increased 26% and 12%, respectively, from the same period in 2005. The increase in net income coupled with our continuing share repurchase program resulted in a 35% increase in diluted earnings per share in the first quarter of 2006 as compared to the first quarter of 2005.

We implemented Statement of Accounting Standards ("SFAS") 123R in the first quarter of 2006, which resulted in a consolidated pre-tax charge of \$13,560 (see note 3 to the condensed consolidated financial statements for more information). For the full year, we expected to record a post-tax charge of approximately \$36,000 for stock based compensation.

#### **Homebuilding Segment**

The following table summarizes homebuilding settlements, new orders and backlog unit activity by region for the quarters ended March 31, 2006 and 2005:

|                          | 2006            | 2005        |
|--------------------------|-----------------|-------------|
| Settlements:             |                 |             |
| Washington               | 745             | 629         |
| Baltimore                | 465             | 341         |
| North                    | 1,138           | 1,019       |
| South                    | 638             | 626         |
| Total                    | 2,986           | 2,615       |
|                          |                 | <del></del> |
| Average settlement price | \$ 395.9        | \$ 358.7    |
|                          |                 | <del></del> |
| New Orders:              |                 |             |
| Washington               | 805             | 911         |
| Baltimore                | 458             | 427         |
| North                    | 1,591           | 1,313       |
| South                    | 779             | 661         |
| Total                    | 3,633           | 3,312       |
| Average new order price  | <u>\$ 387.6</u> | \$ 401.4    |
| Backlog:                 |                 |             |
| Washington               | 2,809           | 2,835       |
| Baltimore                | 1,066           | 902         |
| North                    | 3,520           | 3,043       |
| South                    | 1,562           | 1,361       |
| Total                    | 8,957           | 8,141       |
|                          |                 |             |
| Average backlog price    | \$ 435.6        | \$ 406.2    |
|                          | <del></del>     |             |

The following table summarizes the results of operations for the homebuilding segment for the quarters ended March 31, 2006 and 2005:

|  | 2006        | 2005      |
|--|-------------|-----------|
| Revenues                                     | \$1,183,742 | \$939,252 |
| Cost of sales                                | \$ 861,039  | \$679,547 |
| Gross profit margin percentage               | 27.3%       | 27.7%     |
| Selling, general and administrative expenses | \$ 114,006  | \$ 72,415 |

#### Three Months Ended March 31, 2006 and 2005

Homebuilding revenues increased 26% for the first quarter of 2006 from the same period in 2005 as a result of a 14% increase in the number of homes settled and a 10% increase in the average settlement price. The increase in the number of homes settled is primarily attributable to a 13% increase in the number of homes in backlog at December 31, 2005 as compared to December 31, 2004. Average settlement prices increased throughout a majority of our markets quarter over quarter primarily as a result of strong housing demand in prior quarters within these markets.

Gross profit margins in the first quarter of 2006 were down slightly as compared to the first quarter of 2005. However, we expect that gross profit margins in future periods will be negatively impacted as we are facing an increasingly competitive sales environment in many of our markets, which is causing downward pressure on current selling prices. Additionally, future gross profit margins may be negatively impacted if the geographic mix shift that we are currently experiencing (as discussed below) continues.

New orders for the first quarter of 2006 increased 10% from the same period in 2005. However, overall sales absorption slowed as the average number of active communities increased 20% to 578 in the first quarter of 2006 as compared to 481 communities in the same period in 2005. Increases in new orders occurred in each of our regions except for the Washington region. The 12% decrease in new orders in the Washington region is primarily attributable to a more highly competitive sales environment within this region, and an increase in cancellation rates. As a result of our new order geographic mix shifting out of the Washington region (which historically has had higher selling prices than our other regions) to our other regions, the average selling price of new orders decreased 3% in the first quarter of 2006 as compared to the same period in 2005. Our overall cancellation rate has increased to approximately 17% in the first quarter of 2006 as compared to 13% in the same period in 2005. Backlog units and dollars were 8,957 and \$3,901,354, respectively, at March 31, 2006 compared to 8,141 and \$3,306,804, respectively, at March 31, 2005.

Selling, general and administrative ("SG&A") expenses for the first quarter of 2006 increased approximately \$41,600 from the first quarter of 2005, and as a percentage of revenues increased to 9.6% from 7.7%. SG&A expenses increased approximately \$25,700 in the current quarter because of higher personnel costs due to increased staffing levels and higher selling and marketing costs. These increased costs are related to the 20% increase in the average number of active communities from the same period in 2005, and support our overall growth strategy. Additionally, as a result of implementing SFAS 123R in the first quarter of 2006, we have recorded \$12,240 in SG&A compensation costs related to outstanding stock options.

#### **Mortgage Banking Segment**

#### Three Months Ended March 31, 2006 and 2005

We conduct our mortgage banking activity through NVR Mortgage Finance, Inc. ("NVRM"), a wholly owned subsidiary. NVRM focuses exclusively on serving the homebuilding segment's customer base.

|                           | Three Months En | nded March 31,<br>2005 |
|---------------------------|-----------------|------------------------|
| Loan closing volume:      |                 |                        |
| Total principal           | \$736,782       | \$614,492              |
|                           |                 |                        |
| Loan Volume Mix:          |                 |                        |
| Adjustable rate mortgages | <u>36</u> %     | <u>53</u> %            |
| Fixed-rate mortgages      | 64%             | 47%                    |
| Segment profit:           | \$ 12,481       | \$ 8,500               |
| Mortgage banking fees:    |                 |                        |
| Net gain on sale of loans | \$ 15,792       | \$ 9,690               |
| Title services            | 4,882           | 4,173                  |
| Servicing                 | 239             | 317                    |
|                           | \$ 20,913       | \$ 14,180              |

Loan closing volume for the three months ended March 31, 2006 increased 20% over the same period for 2005. The 2006 increase is primarily attributable to a 10% increase in the number of units closed and a 9% increase in the average loan amount. The unit increase reflects an increase in the number of homes that we settled in the 2006 first quarter, as noted above. The increase in the average loan amount reflects the aforementioned increase in the average settlement prices. The percentage of the number of loans closed by NVRM for our homebuyers who obtain a mortgage to purchase the home ("Capture Rate") decreased four percentage points to 83% for the 2006 first quarter compared to 87% for the 2005 first quarter.

Segment income for the three months ended March 31, 2006 increased approximately \$4,000 from the same period for 2005. The increase is primarily due to a net increase in mortgage banking fees attributable to the aforementioned increase in closed loan volume and to a lesser extent, a shift in product mix towards fixed rate mortgages. The increase in mortgage banking fees was partially offset by a \$1,000 increase in contractual repayments of loan sale income to investors for loans that were paid in full within a set number of days following the sale of the loan. The increase in segment income was net of an approximate \$2,500 increase in general and administrative expenses during the first three months of 2006 compared to the same period for 2005. The increase in general and administrative expenses is primarily due to an increase in salaries and other personnel costs due to an increase of approximately 20% in the total number of NVRM employees in the first three months of 2006 compared to the same period for 2005. The additional staffing is intended to position NVRM for future growth. General and Administrative expenses in 2006 were also impacted by approximately \$860 in stock-based compensation expense from the adoption of SFAS 123R.

#### **Liquidity and Capital Resources**

We fund our operations from cash flows provided by our operating activities, a short-term credit facility and the public debt and equity markets. In the first quarter of 2006, our operating activities used cash of \$52,384. Cash was used to fund the increase in homebuilding inventory of approximately \$228,000 as a result of an increase in units under construction at March 31, 2006 as compared to December 31, 2005. The presentation of operating cash flows was also reduced by \$60,494, which is the amount of the excess tax

benefit realized from the exercise of stock options during the quarter and credited directly to additional paid in capital. As required by SFAS 123R, which we adopted effective January 1, 2006, excess tax benefits credited directly to additional paid in capital resulting from stock-based compensation must be presented as an operating cash outflow and a financing cash inflow. In addition to cash being provided by our current quarter's homebuilding operations, cash was also provided by an approximate \$29,000 reduction in receivables and an increase in customer deposits of approximately \$13,500 attributable to the increase in backlog units.

Net cash used for investing activities was approximately \$4,800 for the period ended March 31, 2006, which resulted from property and equipment purchases throughout the period.

Net cash used for financing activities was approximately \$15,900 for the period ended March 31, 2006. During the 2006 first quarter, we repurchased approximately 162,000 shares of our common stock at an aggregate purchase price of \$120,817 under our ongoing common stock repurchase program, discussed below. We also reduced borrowings under the mortgage warehouse facility by approximately \$78,000 based on current borrowing needs, and increased borrowings under the working capital facility by \$112,000 to support our higher homebuilding inventory levels. Cash was also provided by the realization of \$60,494 in excess income tax benefits from the exercise of stock options, which pursuant to SFAS 123R, must be reported as a financing cash inflow.

In addition to our homebuilding operating activities, we also utilize a short-term unsecured working capital revolving credit facility (the "Facility") to provide for working capital cash requirements. During the first quarter of 2006, we executed a Commitment and Acceptance increasing the commitment under the existing Facility by \$45,000 to an aggregate commitment of \$445,000, subject to certain borrowing base limitations. The Facility expires in December 2010 and outstanding amounts bear interest at either (i) the prime rate plus an Applicable Margin (as defined within the Facility) based on our credit rating and/or debt to capital ratio or (ii) the London Interbank Offering Rate ("LIBOR") plus the Applicable Margin. Up to \$150,000 of the Facility is currently available for issuance in the form of letters of credit, of which \$24,838 was outstanding at March 31, 2006. There were \$215,000 direct borrowings outstanding under the Facility as of March 31, 2006. At March 31, 2006, there were no borrowing base limitations reducing the amount available to us for borrowings.

Our mortgage banking segment provides for its mortgage origination and other operating activities using cash generated from operations as well as a short-term credit facility. The mortgage banking segment utilizes an annually renewable mortgage warehouse facility with an aggregate available borrowing limit of \$175,000 to fund its mortgage origination activities. The interest rate under the Revolving Credit Agreement is either: (i) LIBOR plus 1.125%, or (ii) 1.125% to the extent that NVRM provides compensating balances. The mortgage warehouse facility expires in August 2006. We believe that the mortgage warehouse facility will be renewed with terms consistent with the current warehouse facility prior to its expiration. There was \$78,392 outstanding under this facility at March 31, 2006. At March 31, 2006, borrowing base limitations reduced the amount available to us for borrowings to approximately \$128,400. Our mortgage banking segment also currently has available an aggregate of \$50,000 of borrowing capacity in an uncommitted gestation and repurchase agreement. There were no amounts outstanding under the gestation and repurchase agreement at March 31, 2006.

In addition to funding growth in our homebuilding and mortgage operations, we historically have used a substantial portion of our excess liquidity to repurchase outstanding shares of our common stock in the open market and in privately negotiated transactions. This ongoing repurchase activity is conducted pursuant to publicly announced Board authorizations, and is typically executed in accordance with the safe harbor provisions of Rule 10b-18 under the Securities Exchange Act of 1934. We believe the repurchase program assists us in accomplishing our primary objective, increasing shareholder value. See Part II, Item 2 of this Form 10-Q for disclosure of amounts repurchased during the first quarter of 2006. We expect to continue to repurchase shares of our common stock from time to time subject to market conditions and available excess liquidity.

In 2004, we filed a shelf registration statement ("Shelf") with the Securities and Exchange Commission ("SEC") to register up to \$1,000,000 for future offer and sale of debt securities, common shares, preferred shares, depositary shares representing preferred shares and warrants. The SEC declared the Shelf effective on June 15, 2004. The proceeds received from future offerings issued under the New Shelf are expected to be used for general corporate purposes. In addition, we have \$55,000 available for issuance under a prior shelf registration statement filed with the SEC on January 20, 1998. The prior shelf registration statement, which was declared effective on February 27, 1998, provides that securities may be offered from time to time in one or more series and in the form of senior or subordinated debt. This discussion of our shelf registration capacity does not constitute an offer of any securities for sale.

We believe that internally generated cash and borrowings available under credit facilities and the public debt and equity markets will be sufficient to satisfy near and long term cash requirements for working capital in both our homebuilding and mortgage banking operations.

#### **Critical Accounting Policies**

#### General

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenues and expenses during the reporting periods. We continually evaluate the estimates we use to prepare the consolidated financial statements, and update those estimates as necessary. In general, management's estimates are based on historical experience, on information from third party professionals, and other various assumptions that management believes to be reasonable under the facts and circumstances. Actual results could differ materially from those estimates made by management.

#### Variable Interest Entities

Revised Financial Interpretation No. 46 ("FIN 46R"), *Consolidation of Variable Interest Entities*, which was effective for us as of March 31, 2004, requires the primary beneficiary of a variable interest entity to consolidate that entity on its financial statements. The primary beneficiary of a variable interest entity is the party that absorbs a majority of the variable interest entity's expected losses, receives a majority of the entity's expected residual returns, or both, as a result of ownership, contractual, or other financial interests in the entity. Expected losses are the expected negative variability in the fair value of an entity's net assets exclusive of its variable interests, and expected residual returns are the expected positive variability in the fair value of an entity's net assets, exclusive of its variable interests.

Forward contracts, such as the fixed price purchase agreements utilized by us to acquire finished lot inventory, are deemed to be variable interests under FIN 46R. Therefore, the development entities with which we enter fixed price purchase agreements are examined under FIN 46R for possible consolidation by us, including certain joint venture limited liability corporations ("LLC's") utilized by us to acquire finished lots on a limited basis. We have developed a methodology to determine whether we, or, conversely, the owner(s) of the applicable development entity, are the primary beneficiary of a development entity. The methodology used to evaluate our primary beneficiary status requires substantial management judgment and estimates. These judgments and estimates involve assigning probabilities to various estimated cash flow possibilities relative to the development entity's expected profits and losses and the cash flows associated with changes in the fair value of finished lots under contract. Although we believe that our accounting policy is designed to properly assess our primary beneficiary status relative to our involvement with the development entities from which we acquire finished lots, changes to the probabilities and the cash flow possibilities used in our evaluation could produce widely different conclusions regarding whether we are or are not a development entity's primary beneficiary, possibly resulting in additional, or fewer, development entities being consolidated on our financial statements. See note 2 to the condensed, consolidated financial statements contained within for further information.

#### Homebuilding Inventory

The carrying value of inventory is stated at the lower of cost or market value. Cost of lots and completed and uncompleted housing units represent the accumulated actual cost thereof. Field construction supervisors' salaries and related direct overhead expenses are included in inventory costs. Interest costs are not capitalized into inventory. Upon settlement, the cost of the units is expensed on a specific identification basis. Cost of manufacturing materials is determined on a first-in, first-out basis. Recoverability and impairment, if any, is primarily evaluated by analyzing sales of comparable assets. We believe that our accounting policy is designed to properly assess the carrying value of our homebuilding inventory.

#### **Contract Land Deposits**

We purchase finished lots under fixed price purchase agreements that require deposits that may be forfeited if we fail to perform under the contract. The deposits are in the form of cash or letters of credit in varying amounts and represent a percentage of the aggregate purchase price of the finished lots. We maintain an allowance for losses on contract land deposits that we believe is sufficient to provide for losses in our existing contract land deposit portfolio. The allowance reflects management's judgment of the present loss exposure at the end of the reporting period, considering market and economic conditions, sales absorption and profitability within specific communities and terms of the various contracts. Although we consider the allowance for losses on contract land deposits reflected on the March 31, 2006 balance sheet to be adequate, there can be no assurance that this allowance will prove to be adequate over time to cover losses due to unanticipated adverse changes in the economy or other events adversely affecting specific markets or the homebuilding industry.

#### **Intangible Assets**

Reorganization value in excess of identifiable assets ("excess reorganization value"), goodwill and indefinite life intangible assets are not subject to amortization upon the adoption of Statement of Financial Accounting Standards No 142, "Goodwill and Other Intangible Assets ("FAS 142"). Rather, excess reorganization value, goodwill and other intangible assets are subject to at least an annual assessment for impairment by applying a fair-value based test. We continually evaluate whether events and circumstances have occurred that indicate that the remaining value of excess reorganization value, goodwill and other intangible assets may not be recoverable. We completed the annual assessment of impairment during the first quarter of 2006, and as of March 31, 2006, we believe that excess reorganization value, goodwill and other intangible assets were not impaired. This conclusion is based on our judgment, considering such factors as our history of operating success, our well recognized brand names and the significant positions held in the markets in which we operate. However, changes in strategy or adverse changes in market conditions could impact this judgment and require an impairment loss to be recognized for the amount that the carrying value of excess reorganization value, goodwill and/or other intangible assets exceeds their fair value.

#### Warranty/Product Liability Accruals

Warranty and product liability accruals are established to provide for estimated future expenses as a result of construction and product defects, product recalls and litigation incidental to our business. Liability estimates are determined based on management's judgment, considering such factors as historical experience, the likely current cost of corrective action, manufacturers' and subcontractors' participation in sharing the cost of corrective action, consultations with third party experts such as engineers, and discussions with our general counsel and outside counsel retained to handle specific product liability cases. Although we consider the warranty and product liability accrual reflected on the March 31, 2006 balance sheet (see note 8 to the condensed consolidated financial statements) to be adequate, there can be no assurance that this accrual will prove to be adequate over time to cover losses due to increased costs for material and labor, the inability or refusal of manufacturers or subcontractors to financially participate in corrective action, unanticipated adverse legal settlements, or other unanticipated changes to the assumptions used to estimate the warranty and product liability accrual.

#### Stock Option Expense

Beginning in 2006 with our adoption of SFAS 123R, we are required to recognize within our income statement compensation costs related to our stock based compensation plans. The costs recognized are based on the grant date fair value. Compensation cost for "service-only" option grants is recognized on a straight-line basis over the requisite service period for the entire award (from the date of grant through the period of the last separately vesting portion of the grant). Compensation cost for "performance condition" option grants is recognized on a straight-line basis over the requisite service period for each separately vesting portion of the award as if the award was, in substance, multiple awards (graded vesting attribution method).

We calculate the fair value of our non-publicly traded, employee stock options using the Black-Scholes option-pricing model. While the Black-Scholes model is a widely accepted method to calculate the fair value of options, its results are dependent on input variables, two of which, expected term and expected volatility, are significantly dependent on management's judgment. We have concluded that our historical exercise experience is the best estimate of future exercise patterns to determine an option's expected term. To estimate expected volatility, we analyze the historic volatility of our common stock, and the implied and historical volatility of publicly-traded options of a peer group. Changes in management's judgment of the expected term and the expected volatility could have a material effect on the grant-date fair value calculated and expensed within the income statement. In addition, we are required to estimate future option forfeitures when considering the amount of stock-based compensation costs to record. We have concluded that our historical forfeiture rate is the best measure to estimate future forfeitures of granted stock options. However, there can be no assurance that our future forfeiture rate will not be materially higher or lower than our historical forfeiture rate, which would affect the aggregate cumulative compensation expense recognized. Further, although we believe that the compensation costs recognized during the quarter ended March 31, 2006 is representative of the ratable amortization of the grant-date fair value of unvested options outstanding and expected to be exercised, changes to the estimated input values such as expected term and expected volatility could produce widely different fair values. See note 3 to the condensed consolidated financial statements included herein for additional information on our adoption of SFAS 123R.

#### **Item 3.** Quantitative and Qualitative Disclosure About Market Risk

There have been no material changes in our market risks during the three months ended March 31, 2006. For additional information regarding market risk, see our Annual Report on Form 10-K for the year ended December 31, 2005.

#### **Item 4.** Controls and Procedures

As of the end of the period covered by this report, an evaluation was performed under the supervision and with the participation of our management, including our Chief Executive Officer and Chief Financial Officer, of the effectiveness of the design and operation of our disclosure controls and procedures pursuant to Exchange Act Rule 13a-15. Based on that evaluation, our Chief Executive Officer and Chief Financial Officer concluded that the design and operation of these disclosure controls and procedures were effective. There have been no changes in our internal controls over financial reporting identified in connection with the evaluation referred to above that have materially affected, or are reasonably likely to materially affect, our internal controls over financial reporting.

#### PART II. OTHER INFORMATION

#### **Item 1.** Legal Proceedings

We are involved in various claims and litigation arising principally in the ordinary course of business. At this time, we are not involved in any legal proceedings that we believe are likely to have a material adverse effect on our financial condition or results of operations. See note 10 to the condensed consolidated financial statements for a discussion of notification received from the United States Environmental Protection Agency regarding alleged violations of Section 308(a) of the Clean Water Act.

#### **Item 1A.** Risk Factors

There has been no material change in our risk factors as previously disclosed in our Form 10-K for the fiscal year ended December 31, 2005 in response to Item 1A. to Part 1 of such Form 10-K.

### <u>Item 2.</u> Unregistered Sales of Equity Securities and Use of Proceeds (Dollars in thousands, except per share data)

We had one repurchase authorization outstanding during the quarter ended March 31, 2006. On November 3, 2005 ("November Authorization"), we publicly announced the board of directors' approval for us to repurchase up to an aggregate of \$300,000 of our common stock in one or more open market and/or privately negotiated transactions. The November Authorization did not have an expiration date. During the quarter ended March 31, 2006, NVR completed the utilization of the November Authorization. We repurchased the following shares of our common stock during the first quarter of 2006:

| Period                        | Total Number<br>of Shares<br>Purchased | Average<br>Price<br>Paid per<br>Share | Total Number of Shares<br>Purchased as Part of<br>Publicly Announced<br>Plans or Programs | (or App<br>Dollar<br>Shares<br>Yet Be I<br>Under th | m Number proximate Value) of that May Purchased the Plans or grams |
|-------------------------------|--|---------------------------------------|---|---|--|
| January 1-31, 2006 <b>(1)</b> | 161,856                                | \$ 746.44                             | 161,856   | \$  | 0  |
| February 1-28, 2006           | _                                      | _                                     | <del>_</del>  |   | _  |
| March 1-31, 2006              | _                                      | _                                     | _   |   | _  |
| Total                         | 161,856                                | \$ 746.44                             | 161,856   | \$  | 0  |

<sup>1)</sup> All shares were purchased under the November Authorization. As such, the November Authorization expired pursuant to its terms.

#### Item 6. Exhibits

- (a) Exhibits:
- 10.1 Commitment and Acceptance dated March 27, 2006. Filed as Exhibit 10.1 to NVR's Current Report on Form 8-K filed March 30, 2006.
- 31.1 Certification of NVR's Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 31.2 Certification of NVR's Chief Financial Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.
- 32 Certification of NVR's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002.

#### **SIGNATURE**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

April 26, 2006 NVR, Inc.

By: /s/ Dennis M. Seremet

Dennis M. Seremet

Vice President, Chief Financial Officer and Treasurer

#### **Exhibit Index**

| Exhibit<br>Number | Description   | Page |
|-------------------|---|------|
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| 32                | Certification of NVR's Chief Executive Officer and Chief Financial Officer pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. | 30   |

#### **SARBANES-OXLEY ACT SECTION 302 CERTIFICATIONS**

#### I, Paul C. Saville, certify that:

- 1. I have reviewed this report on Form 10-Q of NVR, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 26, 2006

By: /s/ Paul C. Saville

Paul C. Saville

President and Chief Executive Officer

#### **SARBANES-OXLEY ACT SECTION 302 CERTIFICATIONS**

#### I, Dennis M. Seremet, certify that:

- 1. I have reviewed this report on Form 10-Q of NVR, Inc.;
- 2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
- 3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
- 4. The registrant's other certifying officer and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
- 5. The registrant's other certifying officer and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: April 26, 2006 By: /s/ Dennis M. Seremet

Dennis M. Seremet

Vice President, Chief Financial Officer and Treasurer

#### CERTIFICATION PURSUANT TO 18 U.S.C. SECTION 1350, AS ADOPTED PURSUANT TO SECTION 906 OF THE SARBANES-OXLEY ACT OF 2002

In connection with the Quarterly Report on Form 10-Q of NVR, Inc. for the period ended March 31, 2006 as filed with the Securities and Exchange Commission on the date hereof (the "Report"), each of the undersigned officers of NVR, Inc., hereby certifies pursuant to 18 U.S.C. Section 1350, as adopted pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, that:

1. The Report fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934; and

2. The information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of NVR, Inc.

Date: April 26, 2006 By: /s/ Paul C. Saville

Paul C. Saville

President and Chief Executive Officer

By: /s/ Dennis M. Seremet

Dennis M. Seremet

Vice President, Chief Financial Officer and Treasurer