UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 OR 15(d) of The Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 26, 2022

NVR, Inc.

(Exact name of registrant as specified in its charter)

Virginia

(State or other jurisdiction of incorporation)

1-12378 (Commission File Number) 54-1394360

(IRS Employer Identification No.)

11700 Plaza America Drive, Suite 500

Reston, Virginia 20190

(Address of principal executive offices) (Zip Code)

(703) 956-4000

(Registrant's telephone number, including area code)

Not applicable

(Former name or former address, if changed since last report)

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, par value \$0.01 per share	NVR	New York Stock Exchange

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions:

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Π

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

D Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section13(a)of the Exchange Act.

Item 2.02 Results of Operations and Financial Condition.

On April 26, 2022, NVR, Inc. issued a press release reporting its financial results for the first quarter ended March 31, 2022. A copy of this press release is furnished herewith as Exhibit 99.1.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit Number	Exhibit Description
99.1	Press release dated April 26, 2022
104	Cover Page Interactive Data File (embedded within the Inline XBRL document).

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

NVR, Inc.

Date: April 26, 2022

By: /s/ Daniel D. Malzahn

Daniel D. Malzahn Senior Vice President, Chief Financial Officer and Treasurer



NVR, INC. ANNOUNCES FIRST QUARTER RESULTS

April 26, 2022, Reston, VA—NVR, Inc. (NYSE: NVR), one of the nation's largest homebuilding and mortgage banking companies, announced net income for its first quarter ended March 31, 2022 of \$426.1 million, or \$116.56 per diluted share. Net income and diluted earnings per share for the first quarter ended March 31, 2022 increased 71% and 84%, respectively, when compared to 2021 first quarter net income of \$248.8 million, or \$63.21 per diluted share. Consolidated revenues for the first quarter of 2022 totaled \$2.38 billion, which increased 17% from \$2.04 billion in the first quarter of 2021.

<u>Homebuilding</u>

New orders in the first quarter of 2022 decreased by 6% to 5,927 units, when compared to 6,314 units in the first quarter of 2021. The average sales price of new orders in the first quarter of 2022 was \$465,700, an increase of 13% when compared with the first quarter of 2021. The first quarter cancellation rate was 10% for both 2022 and 2021. Settlements in the first quarter of 2022 increased by 3% to 5,214 units, compared to 5,072 units in the first quarter of 2021. The average settlement price in the first quarter of 2022 was \$442,900, an increase of 14% from the first quarter of 2021. Our backlog of homes sold but not settled as of March 31, 2022 increased on a unit basis by 5% to 13,443 units and increased on a dollar basis by 20% to \$6.23 billion when compared to the respective backlog unit and dollar balances as of March 31, 2021.

Homebuilding revenues of \$2.31 billion in the first quarter of 2022 increased by 18% compared to homebuilding revenues of \$1.96 billion in the first quarter of 2021. Gross profit margin in the first quarter of 2022 increased to 28.5%, compared to 19.7% in the first quarter of 2021. Gross profit margins were favorably impacted by the aforementioned increase in the average price of settlements in the first quarter of 2022, coupled with lower lumber prices quarter over quarter. Income before tax from the homebuilding segment totaled \$516.9 million in the first quarter of 2021.

Mortgage Banking

Mortgage closed loan production in the first quarter of 2022 totaled \$1.48 billion, an increase of 5% when compared to the first quarter of 2021. Income before tax from the mortgage banking segment totaled \$49.1 million in the first quarter of 2022, a decrease of 16% when compared to \$58.6 million in the first quarter of 2021.

Effective Tax Rate

Our effective tax rate for the three months ended March 31, 2022 was 24.7% compared to 20.3% for the three months ended March 31, 2021. The increase in the effective tax rate in the first quarter of 2022 is primarily attributable to a lower income tax benefit recognized for excess tax benefits from stock option exercises, which totaled \$8.4 million and \$17.4 million for the three months ended March 31, 2022 and March 31, 2021, respectively.

<u>About NVR</u>

NVR, Inc. operates in two business segments: homebuilding and mortgage banking. The homebuilding segment sells and builds homes under the Ryan Homes, NVHomes and Heartland Homes trade names, and operates in thirty-four metropolitan areas in fourteen states and Washington, D.C. For more information about NVR, Inc. and its brands, see www.nvrinc.com, www.ryanhomes.com, www.nvhomes.com and www.heartlandluxuryhomes.com.

Some of the statements in this release made by the Company constitute "forward-looking statements" within the meaning of the Private Securities Litigation Reform Act of 1995, Section 27A of the Securities Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. Certain, but not necessarily all, of such forward-looking statements can be identified by the use of forward-looking terminology, such as "believes," "expects," "may,"

"will," "should" or "anticipates" or the negative thereof or other comparable terminology. All statements other than of historical facts are forward-looking statements. Forward-looking statements contained in this document may include those regarding market trends, NVR's financial position, business strategy, the outcome of pending litigation, investigations or similar contingencies, projected plans and objectives of management for future operations. Such forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause the actual results or performance of NVR to be materially different from future results, performance or achievements expressed or implied by the forward-looking statements. Such risk factors include, but are not limited to the following: the impact of COVID-19 on the economy and related supply chain disruptions; general economic and business conditions (on both a national and regional level); interest rate changes; access to suitable financing by NVR and NVR's customers; increased regulation in the mortgage banking industry; the ability of our mortgage banking subsidiary to sell loans it originates into the secondary market; competition; the availability and cost of land and other raw materials used by NVR in its homebuilding operations; shortages of labor; weather related slow-downs; building moratoriums; governmental regulation; fluctuation and volatility of stock and other financial markets; mortgage financing availability; and other factors over which NVR has little or no control. NVR undertakes no obligation to update such forward-looking statements except as required by law.

Consolidated Statements of Income (in thousands, except per share data) (unaudited)

	Three Months Ended March 31,					
		2022		2021		
Homebuilding:						
Revenues	\$	2,309,227	\$	1,963,711		
Other income		1,339		1,586		
Cost of sales		(1,651,365)		(1,577,453)		
Selling, general and administrative		(129,510)		(121,419)		
Operating income		529,691		266,425		
Interest expense		(12,804)		(13,006)		
Homebuilding income		516,887		253,419		
Mortgage Banking:						
Mortgage banking fees		69,182		77,735		
Interest income		2,074		2,032		
Other income		1,072		867		
General and administrative		(22,908)		(21,656)		
Interest expense		(362)		(391)		
Mortgage banking income		49,058		58,587		
Income before taxes		565,945		312,006		
Income tax expense		(139,845)		(63,244)		
Net income	\$	426,100	\$	248,762		
Basic earnings per share	\$	125.87	\$	67.72		
Diluted earnings per share	\$	116.56	\$	63.21		
Basic weighted average shares outstanding		3,385		3,673		
Diluted weighted average shares outstanding		3,656		3,935		

Consolidated Balance Sheets

(in thousands, except share and per share data)

(unaudited)

	March 31, 2022		December 31, 2021	
ASSETS				
Homebuilding:				
Cash and cash equivalents	\$	2,138,706	\$	2,545,069
Restricted cash		65,562		60,730
Receivables		23,471		18,552
Inventory:				
Lots and housing units, covered under sales agreements with customers		1,997,115		1,777,862
Unsold lots and housing units		142,015		127,434
Land under development		14,668		12,147
Building materials and other		39,841		29,923
		2,193,639		1,947,366
Contract land deposits, net		512,042		497,139
Property, plant and equipment, net		56,829		56,979
Operating lease right-of-use assets		59,819		59,010
Reorganization value in excess of amounts allocable to identifiable assets, net		41,580		41,580
Other assets		220,675		229,018
		5,312,323		5,455,443
Mortgage Banking:		· · · · ·		· · · · ·
Cash and cash equivalents		19,157		28,398
Restricted cash		3,402		2,519
Mortgage loans held for sale, net		312,726		302,192
Property and equipment, net		3,386		3,658
Operating lease right-of-use assets		8,491		9,758
Reorganization value in excess of amounts allocable to identifiable assets, net		7,347		7,347
Other assets		59,381		25,160
		413,890		379,032
Total assets	\$	5,726,213	\$	5,834,475

Consolidated Balance Sheets (Continued)

(in thousands, except share and per share data)

(unaudited)

	Ma	March 31, 2022		December 31, 2021	
LIABILITIES AND SHAREHOLDERS' EQUITY					
Homebuilding:					
Accounts payable	\$	398,516	\$	336,560	
Accrued expenses and other liabilities		501,091		435,860	
Customer deposits		453,178		417,463	
Operating lease liabilities		64,546		64,128	
Senior notes		1,515,964		1,516,255	
		2,933,295		2,770,266	
Mortgage Banking:					
Accounts payable and other liabilities		58,098		51,394	
Operating lease liabilities		9,221		10,437	
		67,319		61,831	
Total liabilities		3,000,614		2,832,097	

Commitments and contingencies

Shareholders' equity:

Common stock, \$0.01 par value; 60,000,000 shares authorized; 20,555,330 shares issued as of both March 31, 2022 and December 31, 2021	206	206
Additional paid-in capital	2,416,660	2,378,191
Deferred compensation trust – 106,697 shares of NVR, Inc. common stock as of both March 31, 2022 and December 31, 2021	(16,710)	(16,710)
Deferred compensation liability	16,710	16,710
Retained earnings	10,473,939	10,047,839
Less treasury stock at cost – 17,240,495 and 17,107,889 shares as of March 31, 2022 and December 31, 2021, respectively	(10,165,206)	(9,423,858)
Total shareholders' equity	2,725,599	3,002,378
Total liabilities and shareholders' equity	\$ 5,726,213	\$ 5,834,475

Operating Activity (dollars in thousands)

(unaudited)

		Three Months Ended March 31,						
	20)22		2021				
	Units	Ave	rage Price	Units	Ave	rage Price		
New orders, net of cancellations:								
Mid Atlantic (1)	2,307	\$	529.1	2,291	\$	502.2		
North East (2)	460	\$	522.9	440	\$	474.7		
Mid East (3)	1,534	\$	398.6	1,795	\$	350.4		
South East (4)	1,626	\$	422.8	1,788	\$	337.6		
Total	5,927	\$	465.7	6,314	\$	410.5		

		Three Months Ended March 31,						
	20)22		2021				
	Units	Ave	rage Price	Units	Ave	rage Price		
Settlements:								
Mid Atlantic (1)	2,180	\$	523.7	2,010	\$	465.7		
North East (2)	348	\$	504.5	372	\$	436.0		
Mid East (3)	1,210	\$	381.3	1,263	\$	336.4		
South East (4)	1,476	\$	359.5	1,427	\$	308.6		
Total	5,214	\$	442.9	5,072	\$	387.2		

		As of March 31,						
	20)22		2021				
	Units	Ave	rage Price	Units	Ave	rage Price		
Backlog:								
Mid Atlantic (1)	5,045	\$	537.0	4,760	\$	488.2		
North East (2)	1,081	\$	518.6	1,018	\$	463.7		
Mid East (3)	3,351	\$	389.2	3,406	\$	350.6		
South East (4)	3,966	\$	418.3	3,607	\$	336.6		
Total	13,443	\$	463.7	12,791	\$	406.9		

Operating Activity (Continued)

(dollars in thousands)

(unaudited)

	Three Months Ended March 31,				
	2022	2021			
Average active communities:					
Mid Atlantic (1)	151	159			
North East (2)	34	35			
Mid East (3)	129	140			
South East (4)	90	111			
Total	404	445			

	Three Months Ended March 31,				
		2022		2021	
Homebuilding data:					
New order cancellation rate		10 %		10 %	
Lots controlled at end of period		126,800		108,700	
Mortgage banking data:					
Loan closings	\$	1,484,593	\$	1,412,879	
Capture rate		86 %		89 %	
Common stock information:					
Shares outstanding at end of period		3,314,835		3,639,609	
Number of shares repurchased		146,054		86,523	
Aggregate cost of shares repurchased	\$	748,789	\$	377,425	

(1) Maryland, Virginia, West Virginia, Delaware and Washington, D.C.

(2) New Jersey and Eastern Pennsylvania

(3) New York, Ohio, Western Pennsylvania, Indiana and Illinois

(4) North Carolina, South Carolina, Tennessee and Florida

Investor Relations Contact:

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